

**ANNUAL  
REPORT  
AND ACCOUNTS  
2023**

14 March 2024

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The information contained herein is correct as at 13 March 2024.

# 2023 IN REVIEW

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Carats recovered

109 656

US\$ per carat achieved

US\$1 334

Revenue

US\$140.3 million

EBITDA

US\$15.2 million

Basic loss per share

1.5 US cents

Net debt

US\$21.3 million

Lowest All injury frequency  
rate to date

0.67

Decarbonisation target  
(30% by 2030)

26% achieved

Available undrawn facilities

US\$45.9 million

# DIAMOND MARKET

## CHALLENGING MACRO ECONOMIC CONDITIONS IMPACTED NEGATIVELY ON THE DIAMOND MARKET IN 2023

### GLOBAL ECONOMIC BACKDROP

- Global economic growth of c.2.9% in 2023
- Prolonged sluggish economic growth in China
- Surge in inflation and interest rates in major economies
- Russian invasion of Ukraine continues
- Israel / Hamas conflict in Gaza
- Yemen Houthi rebel attacks in Red Sea in 2024

### DIAMOND MARKET

- Pressure on rough and polished diamond prices
- High inventory levels following aggressive restocking post-Covid
- Major players took steps to rebalance overstocking
  - India's self-imposed 2-month diamond import ban
  - De Beers allowing flexibility for sightholders
- Ultra high-end brands moving forward with diamond jewellery lines

### GEM DIAMONDS' MARKET POSITION

- Highest US\$ per carat kimberlite producer
- Early signs of price recovery seen in 2024
- Opportunities to capture downstream value continued
- Building high-end luxury brand relationships





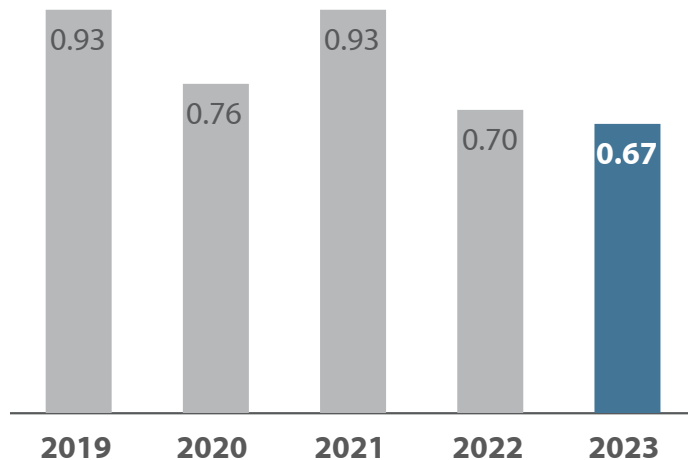
**SUSTAINABILITY**

# ZERO HARM IS A PRIORITY

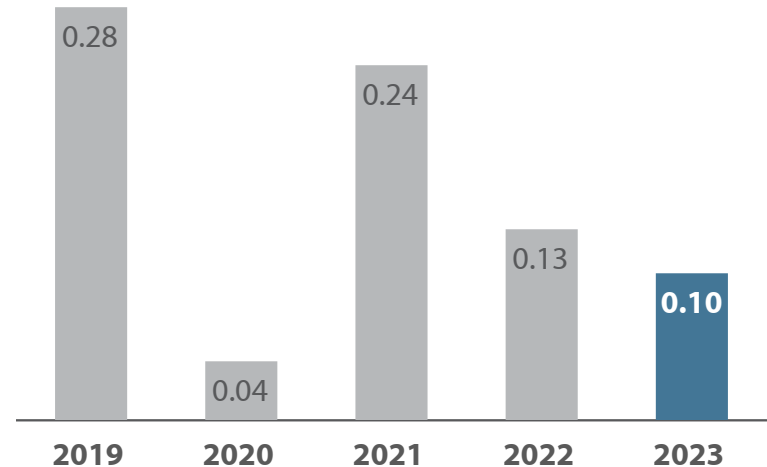
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- Safety culture maturity programme completed, yielding positive results in 2023:
  - Zero fatalities
  - Two LTIs (2022: three)
  - AIFR: 0.67 (our lowest on record)
- No major or significant environmental incidents
- No major or significant social incidents

All injury frequency rate (AIFR)



Lost time injury frequency rate (LTIFR)





# CLIMATE CHANGE

- Adopted a decarbonisation target of 30% by 2030 against a 2021 baseline
- 26% reduction in Scope 1 and 2 carbon emissions (against a 2021 baseline)
- Completed final phase of our three-year TCFD adoption roadmap
- Focused on:
  - Implementing reduced energy consumption initiatives
    - reduced waste tonnes
    - reduced haulage distances
    - energy-saving lighting solutions
    - electrical load management system
    - Ghaghoo solar plant
  - Assessing lower-carbon and renewable energy sources



# SUSTAINABILITY

- Our CSI projects focused on education, infrastructure and SME development:
  - Tertiary scholarships
  - Classrooms constructed / renovated at four schools
  - Development and support of egg and dairy farm projects
- Employment opportunities for our PACs
- 300 kl bioremediation plant constructed
- Aligned to Global Industry Standard on Tailings Management
- Retained ISO 14001 and ISO 45001 certification (for 7th consecutive year)
- Retained FTSE4Good status for 5th consecutive year
- Integration of eight adopted UN SDGs





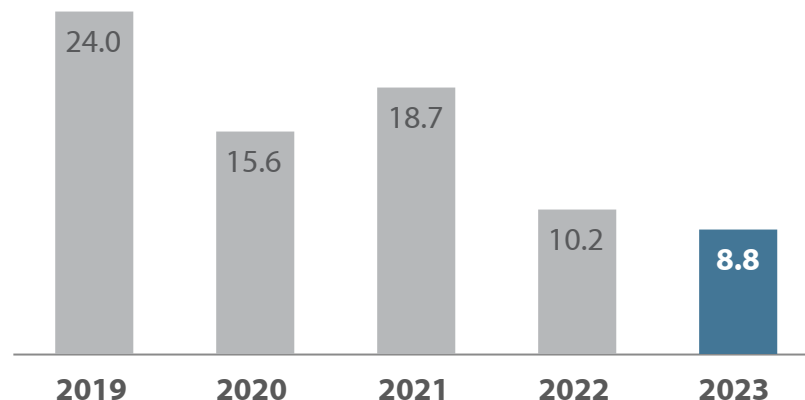


**LETŠENG**

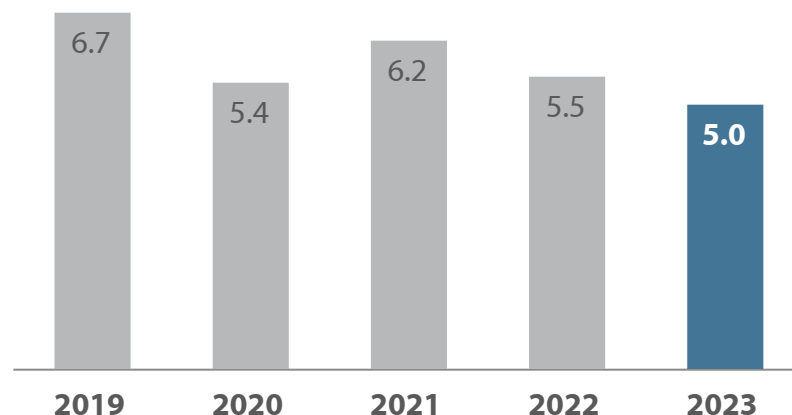
# OPERATIONS REVIEW

- Focus on operational efficiencies and cost containment
  - right-sizing at Letseng completed in June
  - insourcing of mining activities
- Reduced waste tonnes:
  - in line with optimised mine plan (MC4W)
  - aligned 2023 waste stripping to lower tonnes treated
- Reduced ore tonnes treated:
  - no AV contribution in 2023 (2022: 0.4m tonnes)
  - grid power interruptions (load shedding)
  - slowing down of plant feed rates in H2 2023, offset by:
    - improved stability and overall plant utilisation
    - new primary crushing area (PCA) commissioned

Waste tonnes mined (millions)

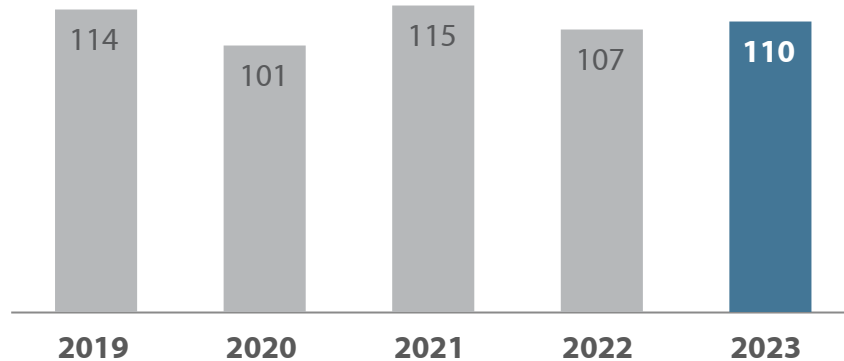


Ore tonnes treated (millions)



# OPERATIONS REVIEW

Carats recovered (thousands)



- Carats recovered higher than expected grade
  - H1 2023 grade: 2.05 cpht
  - H2 2023 grade: 2.48 cpht
- Five >100 carat diamonds and thirteen 60-100 carat diamonds recovered is below long-term average
- 3 >100 carat diamonds recovered YTD 2024

## Frequency of large diamond recoveries

| Weight category           | 2023 | 2022 | FY average<br>2008 – 2023 |
|---------------------------|------|------|---------------------------|
| >100 carats               | 5    | 4    | 8                         |
| 60 – 100 carats           | 13   | 18   | 18                        |
| 30 – 60 carats            | 71   | 69   | 76                        |
| 20 – 30 carats            | 107  | 108  | 114                       |
| 10 – 20 carats            | 477  | 507  | 449                       |
| Total diamonds >10 carats | 673  | 706  | 664                       |

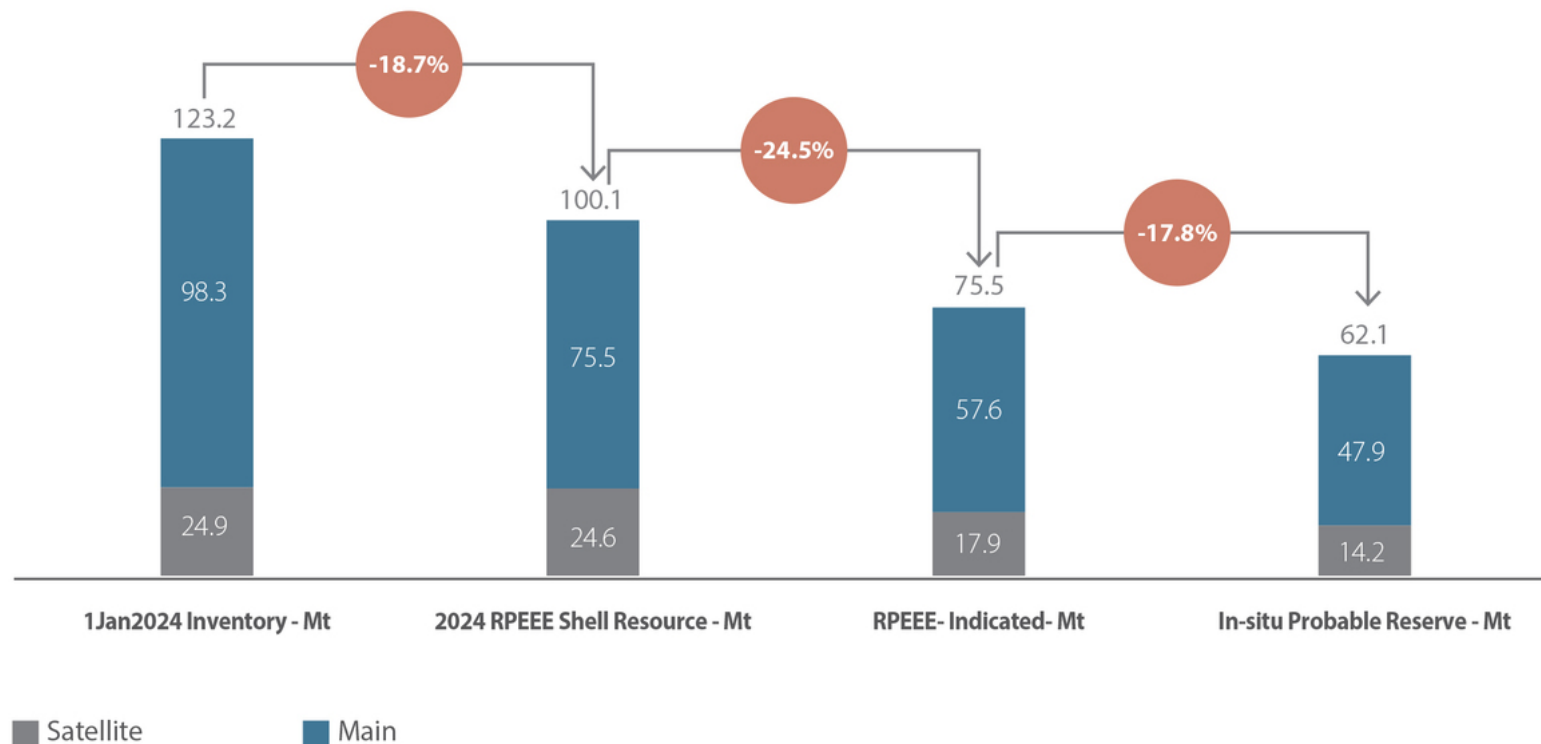


# LETŠENG'S 2024 RESOURCE & RESERVE

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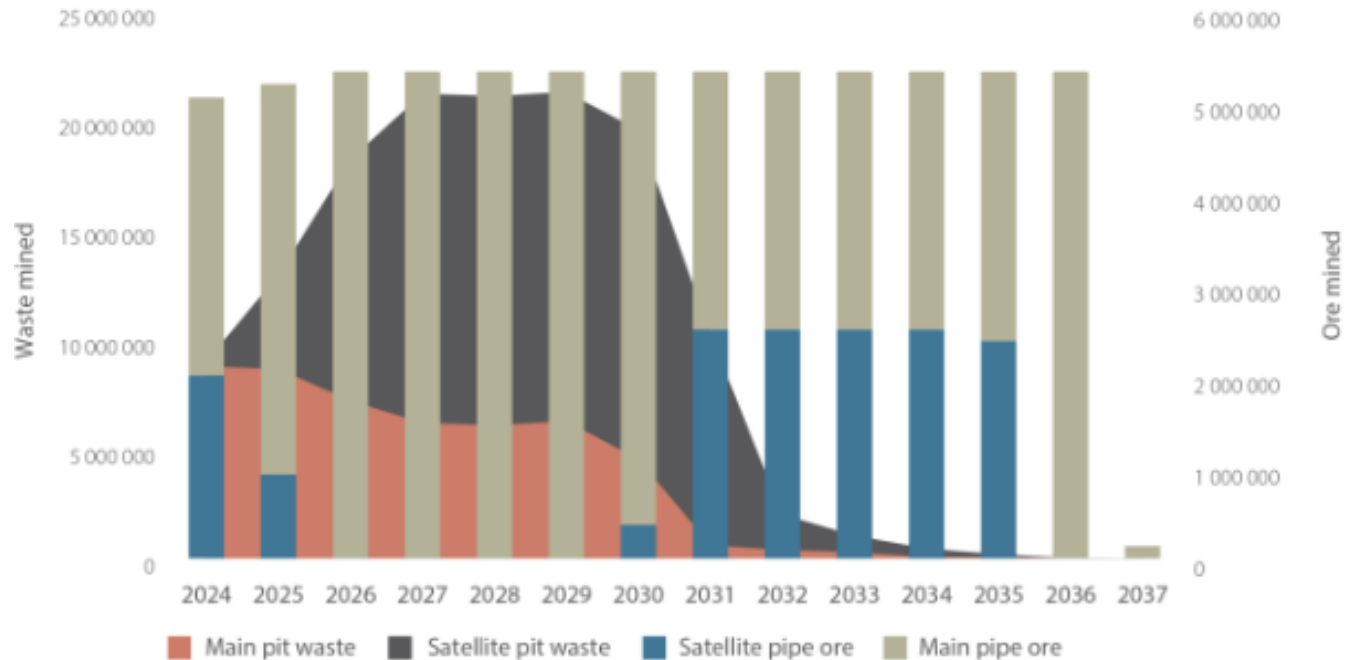
- Completed an extensive 8-year resource development programme at Letšeng, including:
  - Three phases of diamond core drilling:
    - 2017-2020 (31 drillholes, 8 386 metres)
    - 2021-2022 (24 drillholes, 8 640 metres)
    - 2022-2023 (8 drillholes, 2 235 metres)
  - Petrographic, mineral chemistry and microdiamond analysis
  - Discrete domain sampling and production data analysis
  - In-pit mapping data of internal and external domain contacts
  - Updated 3D geological models and Size Frequency Distributions
  - Updated Diamond pricing based on sales data to the end of 2023
  - As-built survey of the open-pit topography as of 31 December 2023
- Significantly improved knowledge of a complex orebody (11 kimberlite domains in the Main pipe and 5 in Satellite pipe)
- Letšeng's 2024 Resource and Reserve Statement has been published ([www.gemdiamonds.com](http://www.gemdiamonds.com))
- Replaces 2015 Resource and Reserve Statement (SAMREC)

# LETŠENG'S 2024 RESOURCE & RESERVE



- On a like-for-like basis the 2015 probable reserve would have been c.82Mt (post 55Mt depletion):
  - Main Pipe = c.71Mt
  - Satellite Pipe = c.11Mt
- Probable reserve reduced from 2015 due to change in economic inputs and resource classification
- The current Main pit design has the flexibility to access an additional c.12.5Mt (inferred resource)

# LONG-TERM MINE PLAN



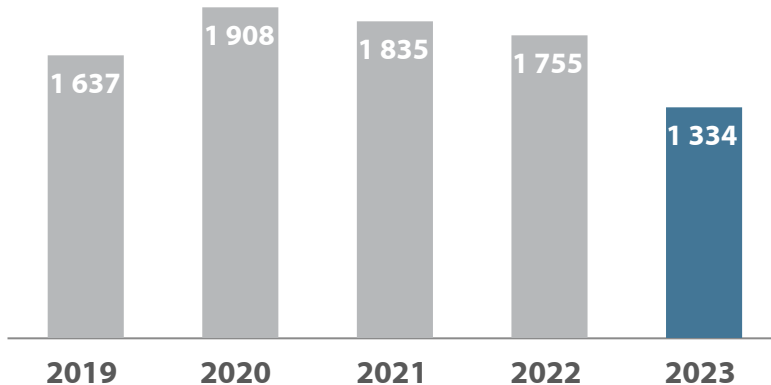
- Long-term mine plan revised (based on 2024 Resource & Reserve Statement)
  - SC5W extraction reduced to 2.0m tonnes pa in 2024 (previously 3.0m tonnes pa)
  - Waste stripping for SC6W moved out to Q3 2025
- Optimisation
  - Satellite pipe underground study and trade-off with open-pit completed
  - Steeper conventional concept in SC6W will significantly reduce waste
  - Upgrading inferred resource in Main pipe (c.2 years of added life)



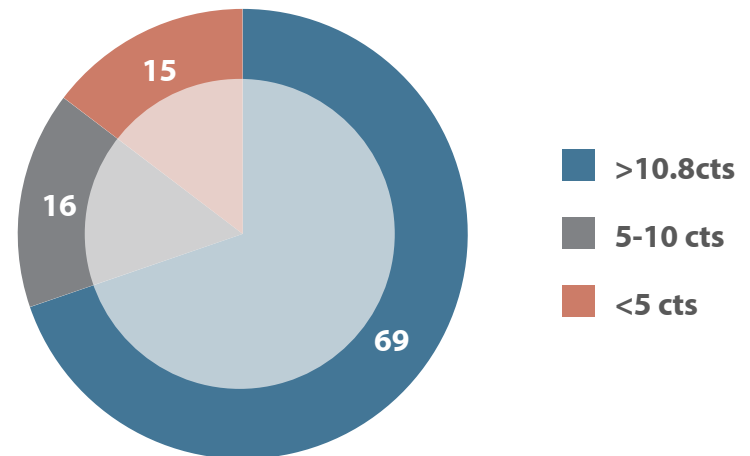
# SALES AND MARKETING

- Achieved US\$1 334 per carat
- Sold 5 diamonds greater than 100 carats
- Sold 22 diamonds for more than US\$1.0 million
- Sold 51 diamonds for more than US\$20 000 per carat
- >10.8 carat diamonds contributed 69% of revenue
- Targeted supply to premium, luxury brands resulting in additional revenue of US\$0.9 million

Average US\$ per carat



Revenue per size fraction



# SIGNIFICANT DIAMOND RECOVERIES IN 2023

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120 CARAT WHITE DIAMOND



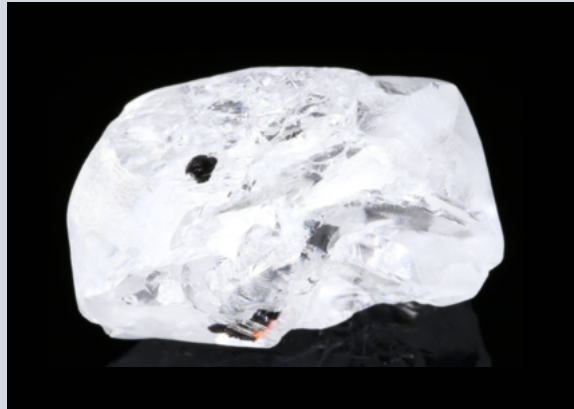
117 CARAT WHITE DIAMOND



112 CARAT WHITE DIAMOND



58 CARAT WHITE DIAMOND  
(HIGHEST WHITE \$/CT)



74 CARAT WHITE DIAMOND



7 CARAT PINK DIAMOND  
(HIGHEST \$/CT)



The background image is a wide-angle photograph of a massive open-pit mine. The mine's terraced levels are visible, with winding roads and tracks snaking through the landscape. The sky is a vibrant mix of orange, yellow, and blue, suggesting a sunset or sunrise. A large, dark silhouette of a bird, possibly a phoenix or eagle, is superimposed over the upper half of the image, with its wings spread wide. The text "FINANCIAL RESULTS" is centered in the lower half of the image, in a bold, white, sans-serif font.

# FINANCIAL RESULTS



# INCOME STATEMENT

| US\$ million                                | 2023         | 2022    | % Variance |
|---------------------------------------------|--------------|---------|------------|
| Revenue from contracts with customers       | 140.3        | 188.9   | (26)       |
| Royalties and selling costs                 | (15.3)       | (20.3)  |            |
| Cost of sales                               | (102.1)      | (116.3) |            |
| Corporate expenses (excluding depreciation) | (7.7)        | (8.6)   |            |
| <b>Underlying EBITDA</b>                    | <b>15.2</b>  | 43.7    | (65)       |
| Depreciation and mining asset amortisation  | (7.3)        | (8.4)   |            |
| Other operating expenses                    | –            | (2.4)   |            |
| Net finance costs                           | (4.7)        | (4.1)   |            |
| Non-cash items                              | 2.5          | 1.6     |            |
| <b>Profit before tax for the year</b>       | <b>5.7</b>   | 30.4    | (81)       |
| Income tax expense                          | (4.1)        | (10.2)  |            |
| <b>Profit after tax for the year</b>        | <b>1.6</b>   | 20.2    | (92)       |
| Non-controlling interests                   | (3.7)        | (10.0)  |            |
| <b>Attributable (loss)/profit</b>           | <b>(2.1)</b> | 10.2    |            |
| <b>(Loss)/earnings per share (US cents)</b> | <b>(1.5)</b> | 7.3     | (121)      |

# LETŠENG UNIT COST ANALYSIS

|                                                                      | 2023          | 2022   | %<br>Variance |
|----------------------------------------------------------------------|---------------|--------|---------------|
| <b>Ore tonnes treated (millions)</b>                                 | <b>5.0</b>    | 5.5    | (9)           |
| Operating Costs <i>Direct cash costs<sup>1</sup></i>                 | <b>288.54</b> | 252.50 |               |
| <i>Plant 3 operator costs</i>                                        | –             | 10.57  |               |
| <b>Total direct cash operating costs per ore tonne treated - LSL</b> | <b>288.54</b> | 263.07 | 10            |
| Non-cash accounting charges <sup>2</sup>                             | <b>85.87</b>  | 82.02  |               |
| <b>Total operating costs per ore tonne treated – LSL</b>             | <b>374.41</b> | 345.09 | 8             |
| <i>Average foreign exchange rate</i>                                 | <b>18.45</b>  | 16.37  |               |
| <b>Total operating costs per ore tonne treated – US\$</b>            | <b>20.29</b>  | 21.08  | (4)           |

|                                                            |              |       |      |
|------------------------------------------------------------|--------------|-------|------|
| <b>Waste tonnes mined (millions)</b>                       | <b>8.8</b>   | 10.2  | (13) |
| <b>Total waste cash costs per waste tonne mined – LSL</b>  | <b>66.03</b> | 66.74 | (1)  |
| <i>Average foreign exchange rate</i>                       | <b>18.45</b> | 16.37 |      |
| <b>Total waste cash costs per waste tonne mined – US\$</b> | <b>3.58</b>  | 4.08  | (12) |

<sup>1</sup> Direct cash costs represent all operating costs, excluding royalty and selling costs.

<sup>2</sup> Non-cash accounting charges include waste stripping cost amortised, inventory and ore stockpile adjustments and finance lease costs, and excludes depreciation and mining asset amortisation.

# FINANCIAL POSITION

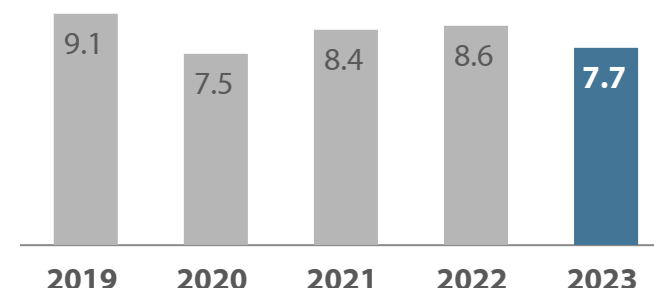
| US\$ million                                                | 2023         | 2022  | % Variance |
|-------------------------------------------------------------|--------------|-------|------------|
| Non-current assets                                          | 317.6        | 313.6 |            |
| IFRS 16 Right of use assets                                 | 4.7          | 6.3   |            |
| Current assets                                              | 41.3         | 35.2  |            |
| Income tax receivable                                       | 3.7          | 2.3   |            |
| Cash                                                        | 16.5         | 8.7   |            |
| <b>Total assets</b>                                         | <b>383.8</b> | 366.2 | 5          |
| Equity attributable to the parent company                   | 138.9        | 152.6 |            |
| Non-controlling interest                                    | 79.2         | 80.4  |            |
| <b>Total equity</b>                                         | <b>218.1</b> | 233.1 | (7)        |
| Interest-bearing loans and borrowings (long and short term) | 38.6         | 5.9   |            |
| IFRS 16 lease liabilities (long and short term)             | 5.9          | 7.9   |            |
| Non-current liabilities                                     | 15.7         | 17.6  |            |
| Deferred tax liabilities                                    | 82.1         | 82.0  |            |
| Current liabilities                                         | 23.4         | 19.7  |            |
| <b>Total liabilities</b>                                    | <b>165.7</b> | 133.1 | 20         |



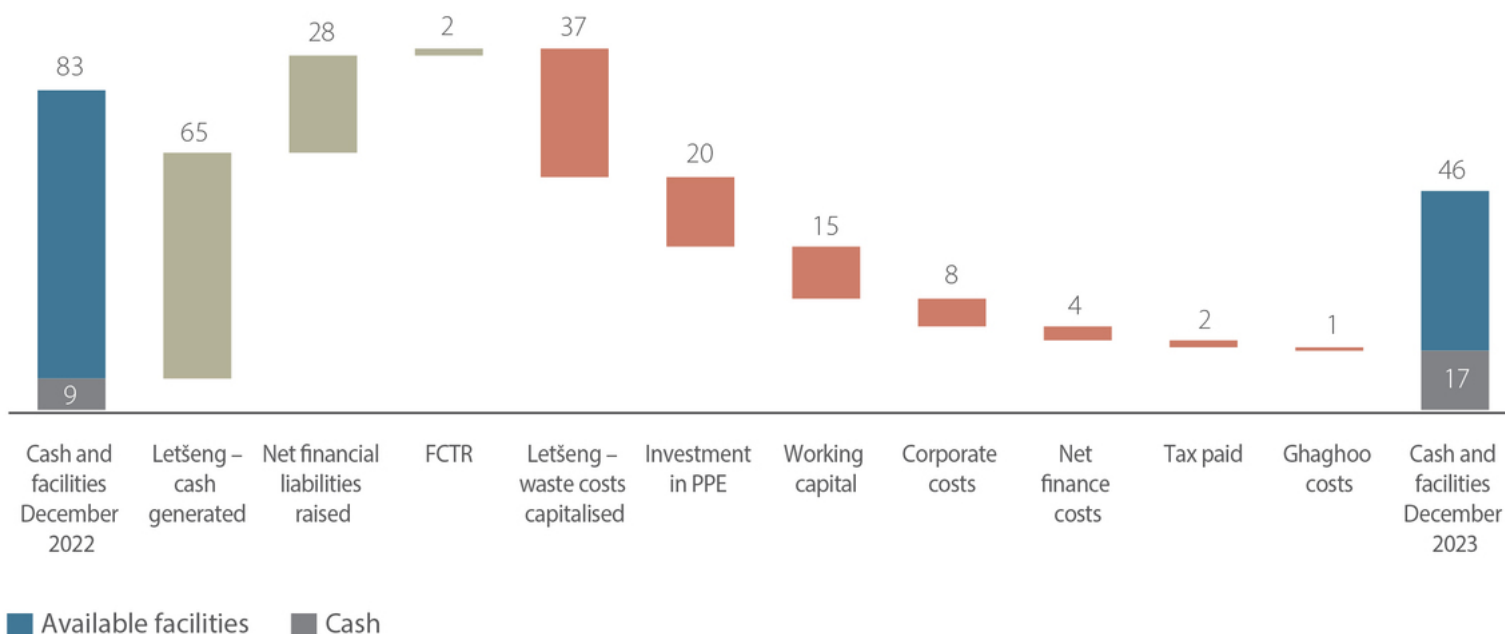
# CASH MANAGEMENT

- Group cash of US\$16.5 million
- Net debt of US\$21.3 million
- Available undrawn facilities at year end - US\$45.9 million

Corporate costs (excl depreciation)  
(US\$ millions)



Cash movement (US\$ million)



# LETŠENG 2024 GUIDANCE

|                                                                          | 2024<br>Guidance |
|--------------------------------------------------------------------------|------------------|
| Waste stripped (Mt)                                                      | 6 – 7            |
| Ore treated (Mt)                                                         | 4.9 – 5.1        |
| Satellite pipe ore contribution <sup>1</sup> (Mt)                        | 1.8 – 2.0        |
| Carats recovered (Kct)                                                   | 88 – 92          |
| Carats sold (Kct)                                                        | 91 – 95          |
| Direct cash costs (before waste) per tonne treated <sup>2</sup> (Maloti) | 245 – 260        |
| Operating costs per tonne treated <sup>3</sup> (Maloti)                  | 345 – 360        |
| Mining waste cash costs per tonne of waste mined (Maloti)                | 60 – 70          |
| Total capital <sup>4</sup> (US\$ million)                                | 5 – 7            |

<sup>1</sup> The contribution from Satellite pipe material is evenly spread throughout the year.

<sup>2</sup> Direct cash costs excludes royalty and selling costs.

<sup>3</sup> Operating costs comprise direct cash costs, waste stripping cost amortised, inventory and ore stockpile adjustments, depreciation and mining asset amortisation and finance lease costs.

<sup>4</sup> At an exchange rate of US\$1: LSL18.90.



# 2024 FOCUS AREAS

# 2024 FOCUS AREAS

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## EXTRACTING MAXIMUM VALUE FROM OUR OPERATIONS

- Optimise short-term mine planning
- Review all operational contracts
- Rigorous scrubbing of capital projects
- Expanding supply to premium luxury brands
- Reduce energy consumption initiatives

## WORKING RESPONSIBLY AND MAINTAINING OUR SOCIAL LICENCE

- 5-year CSI investment strategy delivery
  - education
  - infrastructure
  - SME development
- Residue storage facility management

## PREPARING FOR OUR FUTURE

- Renewal of Group's revolving credit facilities
- Optimise long-term mine planning
- External growth and expansion opportunities
- Longer-term alternative energy solutions



# CONTACT US

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## **Gem Diamonds Limited**

Kiki Constantopoulos, Company Secretary  
IR@gemdiamonds.com

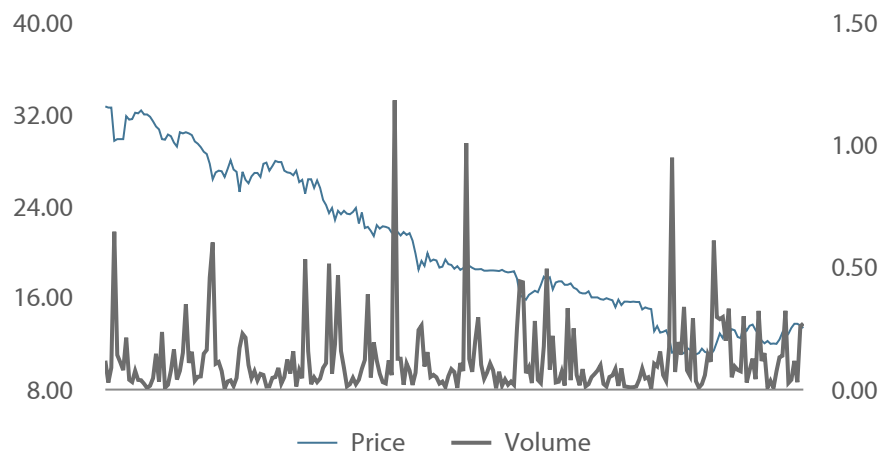
## **Celicourt Communications**

Mark Antelme / Felicity Winkles  
T: +44 (0)207 777 6424



# APPENDIX A: MARKET INFORMATION

## 2023 Share price movement



## Gem Diamonds Limited is listed on the Main Board of the London Stock Exchange LSE: GEMD

|                                                                       |                    |
|-----------------------------------------------------------------------|--------------------|
| Daily average trading volume across all platforms in 2023             | <b>119k</b>        |
| Shares in issue (excl. treasury shares)                               | <b>139 690 012</b> |
| Free float (excl. holders above 5%, ESOP and Directors' holdings) (%) | <b>31.3</b>        |
| Share price (12 March 2024)                                           | <b>£0.10</b>       |
| Market capitalisation (millions)                                      | <b>£13/US\$17</b>  |

| Major shareholders                   | As at 13 February 2024 (%) |
|--------------------------------------|----------------------------|
| Sustainable Capital Limited          | <b>21.8</b>                |
| Graff Investments Limited            | <b>14.9</b>                |
| Lansdowne Partners Ltd               | <b>13.4</b>                |
| Aberforth Partners LLP               | <b>12.0</b>                |
| Gem Diamonds Holdings Ltd            | <b>6.7</b>                 |
| Hargreaves Lansdown Asset Management | <b>3.2</b>                 |
| Hosking Partners LLP (UK)            | <b>3.1</b>                 |

## Company officers

|                  |                         |
|------------------|-------------------------|
| Clifford Elphick | Chief Executive Officer |
| Michael Michael  | Chief Financial Officer |
| Brandon de Bruin | Chief Operating Officer |



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Registration number: 669758

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